

MEDIATION ADVOCACY WORKSHOP



Dates: 7, 14, 21, 28 March and 4 April 2024

Developments in Legal Frameworks for Mediation



DATE: 7 MARCH 2024

TIME: 2.30PM -6PM (GMT +8)

VENUE: IN PERSON OR ONLINE ON ZOOM

Synopsis

Singapore has introduced numerous legislative and civil procedural amendments to encourage parties to mediate their disputes early. As a jurisdiction, it has attracted significant attention after hosting the signing of the UNCITRAL Convention on Mediation in 2019 and becoming one of the first states to ratify it. This workshop looks at the impact of the legislation around mediation and their implications for practitioners and users on enforcement of the mediated outcome.

Who Should Attend

The course is designed for participants who will represent and advocate for their clients in mediations as legal counsel.

Professional Certification



Participants who pass the assessment and meet the relevant requirements may be certified as IMI Mediation Advocates by the International Mediation Institute.

*Separate conditions apply. These include actual case experience and payment of IMI annual fees. Please contact us for more details.

Fees & Registration

Early Bird Price

- Course Fees: S\$160 (Up till 7 February 2024)
- Certification Assessment: S\$650* (Up till 4 March 2024)

Regular Price

- Course Fees: S\$200
- Certification Assessment: S\$800*

Register at: <https://bit.ly/MAW-2024>

Attendance



- CPD Accreditation
- 3.5 Public CPD Points
- Practice Area: Alternative Dispute Resolution
- Training Level: Foundation

Participants who wish to obtain CPD Points are reminded that they must comply strictly with the Attendance Policy set out in the CPD Guidelines. For participants attending the face-to-face activity, this includes signing in on arrival and signing out at the conclusion of each day of the activity in the manner required by the organiser, and not being absent from each day of the activity for more than 15 minutes. For those participating via the webinar, this includes logging in at the start of the webinar and logging out at the conclusion of the webinar on each day of the activity in the manner required by the organiser, and not being away from any part of the webinar for more than 15 minutes on each day of the activity. Participants may obtain Public CPD Points for each day of the event on which they comply strictly with the Attendance Policy. Participants who do not comply with the Attendance Policy on any particular day of the activity will not be able to obtain CPD Points for that day of the activity. Please refer to www.sileCPDcentre.sg for more information

Determining the Mediator and Mediation Style for Complex Disputes



DATE: 14 MARCH 2024

TIME: 2.30PM -6PM (GMT +8)

VENUE: IN PERSON OR ONLINE ON ZOOM

Synopsis

High stakes disputes are often marked by unique characteristics which require prior attention on the design of the mediation process. When preparing for a multi-party, cross-cultural, or cross-border dispute, care in the selection of the mediator, understanding how he will interact with each of the parties, and managing parties' expectation of the mediator, can enhance the chances of success. This seminar reviews classical mediation approaches and proposes how advocates can assess the suitability of each approach for their client.

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Fees & Registration

Early Bird Price

- Course Fees: S\$160 (Up till 14 February 2024)
- Certification Assessment: S\$650* (Up till 4 March 2024)

Regular Price

- Course Fees: S\$200
- Certification Assessment: S\$800*

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Shifting the Client from an Adversarial Mindset In Preparation for Mediation



DATE: 21 MARCH 2024

TIME: 2.30PM -6PM (GMT +8)

VENUE: IN PERSON OR ONLINE ON ZOOM

Synopsis

The moment a client engages a lawyer is often when the dispute has passed the tipping point and he has decided to fight. While well-intentioned, encouraging clients to consider mediation can be difficult and carries risks of appearing tentative about one's ability to obtain a good outcome for the client in court. This seminar explores techniques to manage frustrated and distrustful clients and shift them towards collaborative and value creating problem-solving processes.

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Professional Certification



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Fees & Registration

Early Bird Price

- Course Fees: S\$160 (Up till 21 February 2024)
- Certification Assessment: S\$650* (Up till 4 March 2024)

Regular Price

- Course Fees: S\$200
- Certification Assessment: S\$800*

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Refining the Mediation Advocacy Strategy



DATE: 28 MARCH 2024

TIME: 2.30PM -6PM (GMT +8)

VENUE: IN PERSON OR ONLINE ON ZOOM

Synopsis

An effective advocacy strategy is predicated on an accurate understanding, not only of the client, but of everyone in the room (and sometimes, even those not in the room!). Having a comprehensive strategy that takes into account the audience of each stage of mediation communication enables the advocate to obtain creative solutions.

This seminar looks at how a well-written case statement and thoughtful pre-mediation discussion can build rapport with the mediator and set the stage for a satisfying process and outcome on the day of the mediation.

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Negotiating a Winning Outcome for the Client at Mediation



DATE: 4 APRIL 2024

TIME: 2.30PM -6PM (GMT +8)

VENUE: IN PERSON OR ONLINE ON ZOOM

Synopsis

During any mediation, the advocate plays an important and active part in communicating the client's priorities and intentions to the mediator and the other party. The ability to be agile and to quickly adapt to new information also enables success. This seminar looks at how advocates can plan ahead for foreseeable communications and design a strategy that properly leverages on the mediator to make breakthroughs which are advantageous to the client.

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